

Financing Wind Europe:

1st November 2018

The Crystal, London

Agenda

8:00 ● Registration and Executive Breakfast

9:00 - 9:10 ● Organiser's Welcome
Adam Barber, Managing Director, The Tamarindo Group

9:10 - 9:20 ● Headline Sponsor's Welcome

9:20 - 9:40 ● Keynote Presentation

9:45 - 10:30 ● *Leaders' Panel*

The Wall of Money: Key Investment Trends In European Wind

There is a wealth of investors putting their money into the wind sector in Europe, and governments are putting in place targets to increase the proportion of renewables in their energy mix. We will be joined by a panel of top thinkers in the wind industry to discuss topics related to key questions for those investing in wind, such as:

- Which types of investors are most active in the European market?
- Is there too much investment capital chasing too little supply?
- What has this done to pricing in the last year? Will prices crash?
- Is the European Union's 32% by 2030 ambitious enough to fix that?
- Europe, North America, Asia: Which is driving the global wind market?
- How do strategies need to change in an era of subsidy-free projects?
- Should we be concerned about the impact of Brexit on wind deals?
- Will corporate M&A deals re-shape the European wind market?

Panelists:

Scott MacKenzie, CEO, Ventient Energy

Lindsay McQuade, CEO, Scottish Power Renewables

Mike O'Neill, CEO, Element Power

Michael Hannibal, Partner, CIP

Prajeev Rasiah, Executive VP and Regional Manager, DNV-GL (Moderator)

10:30 - 11:15 ●

Networking Tea Break

11:15 - 11:45 ●

Fireside Chat

Interviewee: **Justin FitzHugh**, Partner, Augusta & Co

Viking Roar: What Can Europe Learn From Scandinavia's Wind PPA Boom?

Corporate power purchase agreements have been big news in the US and Australia, but less of a feature in Europe – yet. The notable exception is Scandinavia, where a series of large corporate PPAs have been signed in the last year. We talk to an expert in PPAs in Scandinavia about how the market works and how it could expand into the rest of Europe. This could be a key structure for wind firms as subsidy support wanes.

11:45 - 12:30 ●

Leaders' Panel

Now and Next: How Should European Firms Approach The Offshore Market?

The UK and Germany have retained the top two spots in the offshore wind market globally – but for how long? In this session, we will look at how companies in Europe should respond to the changes that are afoot in the European offshore wind market; and where they should focus to maximise their growth through the 2020s. We will be joined by a panel of top thinkers in offshore wind, who will discuss topics such as:

- How long can the UK hold onto its crown as the largest offshore market?
- Which countries in Europe and further afield should firms be focused on? (Baltic states, Scandinavia, Taiwan, India, China, the US, Australia?)
- Will zero-subsidy projects become prevalent and what does that mean for financial players and developers?
- How long will it take to commercialise floating foundations?
- Will European investors pile in to Taiwan, the US and other markets?
- Which are the most exciting new markets for offshore wind? (India?)

Panelists:

Philippe Kavafyan, CEO, MHI Vestas Offshore Wind

Stephen Bull, SVP Wind and Low Carbon Solutions, Equinor

Duncan Berry, CEO, LM Wind Power

Nathalie Oosterlinck, CEO, Otary RS

Felix Fischer, Partner, Chatham Partners (Moderator)

12:35 - 1:45 ●

Networking Lunch

1:45 - 2:15 ●

Fireside Chat

Interviewee: [João Metelo](#), CEO, Principle Power

Technology Trends: An Industry Expert Talks Through The Latest Changes

In this fireside chat, we talk to a leading wind technology expert to get their view on all of the big technology trends that are set to shape the wind industry, and what this means for investors. They could be interviewed by a technology consultant.

- How long will it take for floating turbines to reach commercial maturity?
- Is there much future in hybrid wind-solar-storage developments?
- Will batteries win the race to be the leading storage technology?
- How important will digitalisation of O&M be to wind farm owners?
- What is the future of predictive analytics in the wind industry?

What innovations will help take wind into new parts of the world?

2:15 - 3:00 ●

Leaders' Panel

Established vs emerging: balancing opportunities in a global market

Institutional investors, manufacturers and utilities from Europe are always looking for new opportunities in the wind industry. But, with the wind sector entering ever-more exotic markets, what balance should European investors look to have in their portfolios? And are there any truly unexplored markets? We will be joined by a panel of leading thinkers who can discuss how they see opportunities in emerging and established markets, and what balance they should try to strike between them.

- Which are the most exciting emerging markets for wind investors?
- What split do companies want between established and new markets?
- Are there any truly undiscovered markets and what risks are in them?
- How do investors need to structure deals in these new markets?
- Will established or emerging markets be the main drivers of wind growth?
- To what extent is the rise of global players squeezing out local players?

Panelists:

[Dana Younger](#), Chief Renewable Energy Specialist, IFC

[Marc Grove-Raines](#), Managing Director, Allianz Capital Partners

[Jasandra Nyker](#), CEO, Biotherm

3:00 - 3:05 ●

Closing Remarks

[Adam Barber](#), Managing Director, The Tamarindo Group

3:05- 4:00 ●

Networking Drinks

4:00 ●

Close

People say about Financing Wind...



It's like LinkedIn on steroids: you can come here, and within a couple of hours you've met a hundred people who are at the top of their game in the industry.

Alistair Marsden, Independent Consultant

Get in touch: For sponsorship and speaking opportunities contact Matt Rollason, Client Services Director - matt@awordaboutwind.com

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