

€112 MILLION SENIOR & JUNIOR DEBT PLACEMENT



SENIOR DEBT PROVIDERS

ABN AMRO Bank N.V. (Arranger & Agent)
Deutsche Bank Nederland N.V.
Banque Artesia Nederland N.V.
Danske Bank A/S
Lloyds TSB Bank plc
Natixis
Société Générale

JUNIOR DEBT PROVIDER

Nordic Mezzanine GP II Limited
(Arranger & Agent)

SHAREHOLDERS

Funds managed by SSCP
Management

ADVISERS

Clifford Chance LLP (SSCP)
Allen & Overy LLP (Senior)
Proskauer Rose LLP (Junior)
NautaDutilh N.V. (Junior)
Ernst & Young (CDD, FDD & Tax)
Marsh (Insurance DD)
Mercer (Pension DD)
URS (Environmental DD)
Stroud and Company (Operations)

DEBT ADVISER

Augusta & Co plc

For further information on this transaction,
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€112 MILLION DEBT PLACEMENT & ADVISORY

Augusta & Co plc (Augusta) advised Stirling Square Capital Partners (SSCP) on the financing of their acquisition of Environmental Solutions Europe Holding B.V. (the Company) from OTTO Group.

Founded in Germany over 75 years ago, the Company is the European market leader in the design and manufacture of waste containers and recycling systems, as well as the provision of related services. The Company reported €230 million sales in FY09.

In working for SSCP and the Company for nearly a year Augusta

- prepared an information memorandum and financial model to present the Company and the lending opportunity to potential debt investors
- identified and introduced SSCP to suitable potential debt investors across a range of financing instruments to ensure a wide base of potential debt providers was accessed
- supported SSCP in the structuring of the acquisition financing
- assisted the lawyers and SSCP in negotiating the commercial terms of the financing, and shepherding the transaction through to financial close.

In the end a syndicate of existing relationship lenders was selected for the senior debt facilities, rolling over an amended and extended existing loan package, and Nordic Mezzanine as the new mezzanine lender.

The assignment followed on from our advisory work for SSCP in several other transactions.

Jakob Förschner, a partner at SSCP, commented: “Augusta, one of our longstanding advisers, left no stone unturned in finding us the best debt providers and ensured we got the most flexible and cost effective debt financing package available. The Augusta team worked very hard and diligently to help make this transaction possible in a very challenging market.”

The transaction closed in July 2010.